

ORDER NO. 4137

UNITED STATES OF AMERICA
POSTAL REGULATORY COMMISSION
WASHINGTON, DC 20268-0001

Before Commissioners:

Robert G. Taub, Chairman;
Mark Acton, Vice Chairman;
Tony Hammond; and
Nanci E. Langley

Competitive Product Prices
First-Class Package Service Contract 37 (MC2014-42)
Negotiated Service Agreements

Docket No. CP2014-75

ORDER APPROVING AMENDMENT TO
FIRST-CLASS PACKAGE SERVICE NEGOTIATED SERVICE AGREEMENT

(Issued October 3, 2017)

I. INTRODUCTION

The Postal Service seeks to amend a First-Class Package Service negotiated service agreement.¹ For the reasons discussed below, the Commission approves the Amendment.

¹ Notice of United States Postal Service of Amendment to First-Class Package Service Contract 37, with Portions Filed Under Seal, September 29, 2017 (Notice). The amendment is an attachment to the Notice (Amendment).

In Order No. 2179, the Commission approved the First-Class Package Service Contract 37 negotiated service agreement (Existing Agreement).² On September 29, 2017, the Postal Service filed notice that it has agreed to the Amendment to the Existing Agreement.

The Postal Service intends for the Amendment to become effective one business day after the date that the Commission completes its review of the Notice. Notice at 1.

II. COMMISSION ANALYSIS

The Commission has reviewed the Notice and the accompanying materials filed under seal.

Cost considerations. The Commission reviews competitive product prices to ensure that each product covers its attributable costs, does not cause market dominant products to subsidize competitive products, and contributes to the Postal Service's institutional costs. 39 U.S.C. § 3633(a); 39 C.F.R. §§ 3015.5 and 3015.7. As long as the revenue generated by the product exceeds its attributable costs, the product is unlikely to reduce the contribution of competitive products as a whole or to adversely affect the ability of competitive products as a whole to contribute an appropriate share of institutional costs. In other words, if a product covers its attributable costs, it is likely to comply with 39 U.S.C. § 3633(a).

The Existing Agreement expires October 11, 2017. Order No. 4076 at 2. The Amendment changes the expiration date to December 31, 2017. Notice, Attachment A at 1.

The Amendment does not materially affect the underlying financial analysis of the Existing Agreement. Thus, the Commission finds that the Existing Agreement, as

² See Docket Nos. MC2014-42 and CP2014-75, Order Adding First-Class Package Service Contract 37 to the Competitive Product List, September 10, 2014 (Order No. 2179). The contract was later amended. See Order No. 3021, Order Approving Amendment to First-Class Package Service Negotiated Service Agreement, January 12, 2016; Order No. 3521, Order Approving Amendment to First-Class Package Service Negotiated Service Agreement, September 19, 2016; Order No. 4076, Order Approving Amendment to First-Class Package Service Negotiated Service Agreement, August 29, 2017.

amended, comports with the provisions applicable to rates for competitive products in 39 U.S.C. § 3633(a) and 39 C.F.R. § 3015.7.

Other considerations. The Postal Service states that the Amendment shall become effective one business day after the date that the Commission completes its review. Notice at 1. If the Existing Agreement, as amended, is terminated prior to the scheduled expiration date, the Postal Service shall promptly notify the Commission.

In conclusion, the Commission approves the Existing Agreement, as amended.

III. ORDERING PARAGRAPHS

It is ordered:

1. The Commission approves the First-Class Package Service Contract 37 negotiated service agreement, as amended.
2. The Postal Service shall notify the Commission if the Existing Agreement, as amended, terminates prior to the revised expiration date, December 31, 2017.

By the Commission.

Stacy L. Ruble
Secretary